

WE'RE LOOKING FOR:

Sales Manager international (m/f/d)

What you do for us:

- > Sales and profit responsibility for the rapidly growing
- > International Sales division Strategic expansion of international sales markets and the associated network
- > Regional sales and profit responsibility
- Preparation and presentation of offers to customers Close cooperation with the internal specialist departments
- > Preparation of customer and competition analyses of relevant market segments
- > Conducting negotiation and contract talks
- > Participation in national and international trade fairs and sales events

What you should bring with you:

- > A degree in business administration, engineering or a comparable field
- > Several years sales experience
- > Many years of experience in international B2B sales
- > Very good foreign language skills in English and at least one other foreign language
- > Technical product understanding
- General willingness to travel and a driving licence of at least class B
- > preferably SAP knowledge

What do we offer:

- > Competitive salary
- > 30 days paid vacation per year
- > Flexible and trustworthy working hours
- > High-quality and modern work equipment, also in the home office
- > An exciting and responsible task in collaboration with a motivated team
- > Flat hierarchies and fast decision-making
- > The opportunity for continuous development and room for your own ideas

Who we are:

The CarboTech Group, a company of the ICI Group, is a leading medium-sized supplier and producer of adsorbents used to keep the environment clean, primarily in chemical, water and wastewater treatment as well as in ventilation and air conditioning technology..

Are you interested?

Then get in touch with us! Send your documents directly to bewerbung@carbotech.de

Do you have any questions? Sarah Pham will be happy to help you. T +49 201 2489900

CarboTech.de

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